



What to Charge: Pricing Strategies for Freelancers and Consultants (Paperback)

By Laurie Lewis

Outskirts Press, United States, 2011. Paperback. Book Condition: New. 224 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Everything you need to know about freelance fees! Do your palms get sweaty when a prospective client asks, How much do you want for this project? Learn the techniques presented in What to Charge: Pricing Strategies for Freelancers and Consultants and you ll never panic again! What to Charge takes you through the processes of setting rates, assessing fees dictated by clients, and evaluating your pricing experiences. You ll learn how to dig for information before quoting a fee. You ll examine the pros and cons of different pricing methods, such as hourly rates, project fees, and retainers. You ll discover the only two rules of pricing and why following them will guarantee you pricing success. You II find out how to keep records that will enable you to maximize your profits on future projects. And you ll see how and when to analyze your income retroactively and to raise your rates with little effort. With self-employment being the hottest job trend, What to Charge is essential reading and a must-have reference for all entrepreneurs. No other...



Reviews

This book may be really worth a read through, and a lot better than other. It is really basic but excitement inside the 50 % in the pdf. I realized this pdf from my dad and i encouraged this publication to learn.

-- Curtis Bartell

The book is straightforward in study better to comprehend. It is really simplistic but unexpected situations in the fifty percent of the ebook. Its been written in an exceptionally simple way which is simply after i finished reading through this ebook in which basically altered me, affect the way i really believe.

-- Letha Corwin

Other Books



Daycare Seen Through a Teacher's Eyes: A Guide for Teachers and Parents (Paperback)

America Star Books, United States, 2010. Paperback. Book Condition: New. 224 x 152 mm. Language: English. Brand New Book ***** Print on Demand *****. Between the good mornings and the good nights it s what happens during the day I want the...



Goodparents.com: What Every Good Parent Should Know About the Internet (Hardback)

Prometheus Books, United States, 2000. Hardback. Book Condition: New. 226 x 152 mm. Language: English. Brand New Book. The Internet may now be the most powerful, single source of information in the world, and with an estimated 200 million computers in...



Polly Oliver's Problem (Illustrated Edition) (Dodo Press) (Paperback)

Dodo Press, United Kingdom, 2007. Paperback. Book Condition: New. Illustrated. 224 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Kate Douglas Wiggin, nee Smith (1856-1923) was an American children's author and educator. She was born in...



Patent Ease: How to Write You Own Patent Application (Paperback)

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Patent Ease! The new How to write your own Patent book for beginners! Because you are a beginner; not a...



Learn em Good: Improve Your Child s Math Skills: Simple and Effective Ways to Become Your Child s Free Tutor Without Opening a Textbook (Paperback)

Createspace, United States, 2010. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. From a certified teacher and founder of an online tutoring website-a simple and effective guide for parents and students to...



Crochet: Learn How to Make Money with Crochet and Create 10 Most Popular Crochet Patterns for Sale: (Learn to Read Crochet Patterns, Charts, and Graphs, Beginner's Crochet Guide with Pictures) (Paperback)

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Getting Your FREE Bonus Download this book, read it to the end and see BONUS: Your FREE Gift chapter after...